
DAVID H. ADANIYA

Micronesian Appraisal Associates
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SUMMARY

I bring knowledge and experience in a broad array of industries. Servicing clients with diverse professional and personal backgrounds has provided me with a greater understanding of human behavior and allowed me to view the world from different perspectives. I strive to understand the needs of my clients and deliver solutions that exceed their expectations.

WORK EXPERIENCE

Micronesian Appraisal Associates, Tamuning, Guam, U.S.A.

Staff Appraiser, January 2007 – Present

Valuation of residential real estate through analysis of market data. Appraisal and consulting experience includes vacant land, single-family dwellings, executive homes, condominium units, and two to four unit residential dwellings.

Guam License – #LA-07-024, Expiration: June 25, 2009

Gibson & James Fine Properties, Inc., Chicago, IL

Managing Broker, June 2005 – December 2006

Sales and Marketing, November 2003 – June 2005

Generated sales, working with buyers and sellers. Setup operations of the Chicago branch office. Recruited and trained agents and support staff. Designed and implemented processes including office policies, performance tracking, and leads management databases. Developed marketing programs to generate new business and establish a market presence.

Illinois Licensed Real Estate Broker # 075.0112980 Expiration: April 30, 2008

Hometouch, Chicago, IL

Homebuyer Representative, June 2003 – November 2003

Represented homebuyers in the negotiation and purchase of real estate. Generated business through prospecting activities. Provided assistance in securing financing and legal representation. Coordinated with all parties to ensure smooth and timely transactions. Secured Illinois Real Estate Salesperson License.

Prudential Financial, Plymouth, MN

Applications Underwriter, April 2001 – March 2003

Communicated with agents and clients nationwide to secure lifestyle and medical data for life insurance risk assessment purposes. Responsible for addressing client concerns regarding the life insurance application process. Secured NASD Series 6 License due to life insurance products carrying investment features.

Micronesian Appraisal Associates, Maite, Guam, U.S.A.

Staff Appraiser, April 1998 – October 2000

Valuation of residential real estate. Appraisal and consulting experience includes vacant land, single-family dwellings, condominium units, and two to four unit residential dwellings with an emphasis on non-conforming properties.

Guam Licensed Appraiser #LA-00-024, Expiration: October 19,2002

The HongKong and Shanghai Banking Corp., Ltd., Tamuning, Guam, U.S.A.

Trade Services Clerk, September 1997 – April 1998

Processed Letters of Credit and other trade services products. Provided general technical support for computer systems; and assisted managers with reports and correspondence.

POSITIONS WHILE IN SCHOOL

Leo Palace Resort, Manenggon Hills, Guam, U.S.A.

Reservations Clerk, April 1997 – September 1997

Received current and future hotel, restaurant, and golf course reservations. Responsibilities included organizing banquets and golf tournaments.

Guam Tokyu Express dba: Top Tours, Tumon, Guam, U.S.A.

Tour Coordinator, December 1991 – July 1993

Made hotel, meal, transportation, optional tour, and other arrangements for Japanese tour groups. Responsible for tour groups ranging in size from ten people to over five hundred people.

Guam Beach Club, Tumon, Guam, U.S.A.

Rental Agent, December 1990 – April 1991

Rented water recreational equipment to tourists.

EDUCATION

University of Guam, Mangilao, Guam, U.S.A.

Bachelor of Business Administration: International Business, June 1997, GPA: 3.4/4.0

- Regent Scholar, Fall 1995 to Spring 1997
- Dean's List, Fall 1994 to Spring 1997
- 1995 Study Tour Awards for Outstanding Foreign Language Students of the Japanese Language

WORK RELATED TRAINING/COURSES

- Appraisal Methods
- Two to Four Unit Case Study
- Appraisal Standards: General and Residential
- Single Family Appraisal: General and Residential
- Basic Income Capitalization

ADDITIONAL INFORMATION

- Computer Proficiencies – Word processing and spreadsheet applications (MS Word, WordPerfect, Lotus 123, MS Excel, Windows, ACT!, MS Publisher, Wintotal)
- Familiar with a second language – Japanese: three years of high school advancing to honors; two years of college
- Former Member of the Okinawa Shorin Ryu Karate Association: Third Degree Black Belt; Certified Instructor (Tested under Grandmaster Katsuya Miyahira)

REFERENCES

Available upon request